Job Description: Sales Coordinator

**Anju Pharmaceuticals** is looking for a few Sales Coordinators. The company is looking for dynamic individuals who seek newer challenges at work place and are open to explore uncharted paths. Following are the detailed requirements about the job:

**Job Description**:

1. To identify potential cities where business can be expanded
2. To identify the prospective distributors and close the deal with them
3. To perform distribution of products in a particular territory
4. To get the payments cleared from the distributors
5. To handle issues related to distributors and settle them effectively
6. To report regularly to the HO (Indore) and work as per the mutual decisions taken
7. To be able to expand the network and hence increase penetration & sales volume

**Education Qualification & Technical Skill Set**:

* Graduation in any stream with medium of education as English
* Basic computer skills like email, letter drafting,
* Knowledge of local language is must

**Personality Traits:**

Honest & Ethical; Pleasant; Achievement oriented and Adaptable to situations

**Experience**:

Channel Sales experience of more than 2 years either in FMCG sector or OTC sector

**Work Location:**

Depends on the territory allotted but would involve traveling in parts of MP/CG/Rajasthan/Maharashtra for around 18 to 22 days in a month

**Remuneration**:

The Fixed takeaway would range between Rs. 60000/- per annum to Rs. 100000/- per annum; can differ based on the calibre and experience of the candidate. In addition, lucrative incentives on sales made along with TA/DA are added attractions.

So, if sales expertize forms your DNA forward your CV to navin@anjupharma.com